P.O. Box 2788 Hammond, LA 70704-2788 • PH (985) 277-5961 • FAX (985) 277-5959

June 3, 2013

Mr. Peters,

After reviewing the two bids (PSI, MicrOclor, Severn Trent, ChlorTech) We are recommending that we accept the bid from PSI, MicOclor Below I have listed our reasons for making this recommendation

- 1. Severan Trent (ChlorTech) Did not bid on the lease option
- 2. Severn Trent (ST) failed to comply with the requirements of Addendum #1. There are no detailed drawings showing the integration of their Chlortec system with the existing components at the WWTP. Their proposal indicates they will provide only shop drawings of the equipment they are supplying. No design or integration assistance is provided!
- 3. Drawings will not be provided until six weeks after award of the project. This requires the City to award the project before knowing if the equipment will fit into the space available. They also will take no responsibility for the design. We have submitted complete design documents that meet your approval and will supervise the removal of the existing equipment and the installation of a fully functional system
- 4. There is no dosing system in the ST scope of supply.
- 5. The clortec system requires a vent stack for hydrogen separation which is not provided.
- 6. The clortec control panel is shipped loose, requiring field mounting and all wiring connections to the electrolyzer be done by others. The MicrOclor control panel is attached to the electrolyzer and all interconnections are made at the factory. This results in considerable savings to the City.

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- 7. The clortec rectifier requires ventilation airflow of 6,600 CFM. The existing equipment room will require an HVAC upgrade to accommodate this. Not included in ST pricing.
- 8. ST Equipment warranty **24 months** vs. **36 months** for MicrOclor. ST extended pro-rata warranty covers only electrodes. MicrOclor covers complete electrolytic cell.
- 9. Clortec frame and control panel is carbon steel vs. MicrOclor's electro-polished stainless steel.

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